

• • • • • Tax Foundation • • • • • AAA credit rating
Development • • • • • Site Selection • • • • • Aggressive
Counsellors • • • • • Chief Executive magazine • • • • • Lowest business cost
International • • • • •
Best state for business • • • • • Forbes • • • • • **Nationally recognized** • • • • • **Pro-business**
• • • • • In-sourcing production jobs
• • • • • Top business climate
• • • • • Life sciences • • • • • Motorsports
• • • • • CNBC • • • • • Milken Institute **Economically diverse**
• • • • • Economic leader • • • • • TDL
• • • • • Growth • • • • • Advanced manufacturing
• • • • • **International investment** • • • • • Expansion • • • • • **First in the**
• • • • • Location of choice • • • • • **Midwest** • • • • • Advanced agriculture
• • • • • Venture capital • • • • • Partnerships • • • • • IT
• • • • • **Business investment** • • • • • Property tax reform
• • • • • 21 Fund • • • • • Academic
• • • • • IBM Global Business Services • • • • • Competitive
• • • • • Entrepreneurial

Overview

The Indiana Economic Development Corporation (IEDC) is the state of Indiana’s lead economic development agency. The IEDC was officially established by Governor Mitch Daniels in February 2005 to support economic development efforts in Indiana, replacing the former Indiana Department of Commerce. The IEDC is organized as a public-private partnership, governed by a 12-member board of directors chaired by Governor Daniels. The IEDC’s chief mission is to grow and retain businesses in Indiana and to attract new businesses to the state.

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IEDC Board of Directors	inside back cover

Message from the IEDC

Indiana's pro-business environment and low business costs enabled us to compete and win in the global competition for new jobs and business investment in 2008.

In 2008, 151 companies from across the state, country or world chose Indiana over another place for their job-creating investments. These companies will invest more than \$4.21 billion in our state and create 18,659 new Indiana jobs over the next several years at an average hourly wage of \$22.62 – substantially above the current statewide average of \$18.40 per hour.

Since the establishment of the IEDC in early 2005, Indiana has set records for competitive job creation. A total of 637 companies have committed to create 78,688 new jobs and invest \$18.8 billion in their Indiana operations since 2005. Nearly half of these new jobs will be located in communities with populations of 25,000 or less – evidence that our continued focus on reviving the economies of Indiana's small towns and rural counties is paying off.

Just as importantly, the state has reduced direct incentives to companies by more than \$30,000 per new job – from a high of \$37,752 in 2004 to just \$7,278 in 2008 – which results in quicker financial return on the state's investment of tax credits in new and expanding companies.

Companies committing to Indiana in 2008 will create jobs all across the state in a variety of industries. These include life sciences companies such as Cook Pharmica (Bloomington), MED Institute (West Lafayette), Dormir LLC (Carmel), and Schwarz Pharma (Seymour); information technology firms like ExactTarget (Indianapolis), Alorica (Terre Haute), and GyanSys (Indianapolis); and manufacturing companies like Brevini (Yorktown), EnerDel (Indianapolis), KIK Custom Products (Elkhart), Clarcor (Jeffersonville), and TriEnda (Marion).

Indiana's reputation as a great place for business has garnered national attention. *Site Selection* magazine, *Forbes*, *Chief Executive* magazine, CNBC, the Tax Foundation and Development Counsellors International all ranked Indiana as the Midwest's leading state for business. Indiana is also one of only 10 states in the nation with an AAA credit rating, the highest rating assigned by Standard & Poor's Rating Service.

Former Secretary of Commerce Nate Feltman deserves great thanks for leading the IEDC to new job-creating successes in 2008. The foresight of the last four years has positioned us well to weather the current economic storm. We pledge to continue to work to enhance Indiana's position as a destination of choice for companies looking to expand, achieve and succeed.



Mitchell Daniels

Governor Mitchell E. Daniels, Jr.
IEDC, Chairman of the Board



E. Mitchell Roob, Jr.

E. Mitchell Roob, Jr.
Secretary of Commerce

Business Development

2008 Overview

The IEDC's business development mission is supported by an aggressive and strategic approach to business outreach and engagement. By targeting industries where Indiana has a strategic advantage, the IEDC is able to quickly identify high-priority opportunities for the state and engage company decision makers and their advisors.

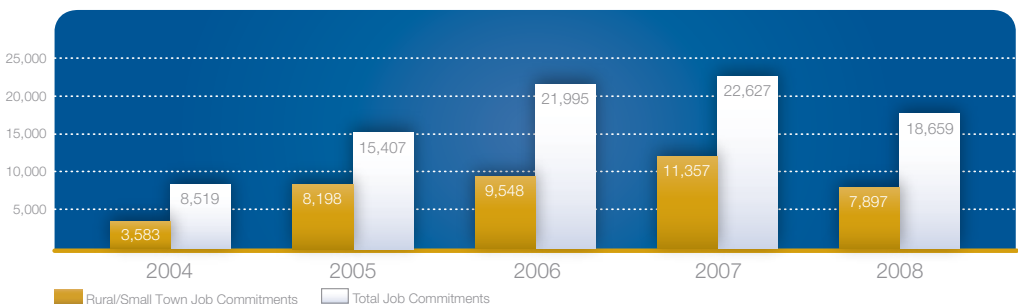
Companies committing to Indiana in 2008 represent diverse industries, including life sciences, advanced manufacturing (automotive, aerospace and pharmaceutical), food processing, biofuels, logistics/distribution, motorsports, and insurance and financial services.

The IEDC in 2008 worked with many existing Indiana companies to encourage their further growth and expansion. In fact, more than 80 percent of all competitive projects were with existing Indiana companies. Moreover, almost half of these projects were located in cities and communities of less than 25,000 residents.

In addition to the competitive successes, worker training and expansion opportunities with existing Indiana companies in 2008 resulted in commitments to create 3,299 new jobs and invest more than \$1.17 billion in capital improvements.

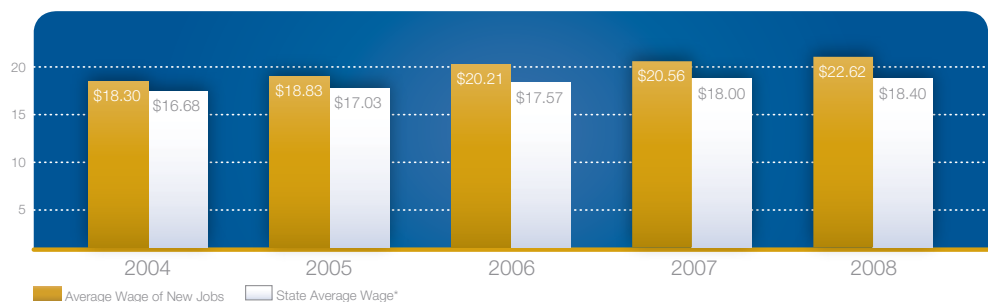
The IEDC partnered with other state agencies this past year to continue implementation of Indiana's strategic plan for economic growth, Accelerating Growth, which outlines 37 statewide initiatives that focus on innovation, talent and investment in Indiana. Through 2008, 25 of the plan's economic initiatives were completed while another 12 continue to move toward completion.

Job Commitments



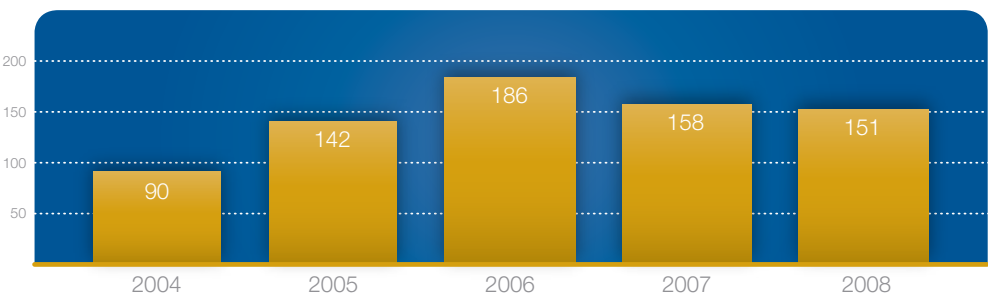
*Cities and towns with populations below 25,000

Average Hourly Wages of New Jobs

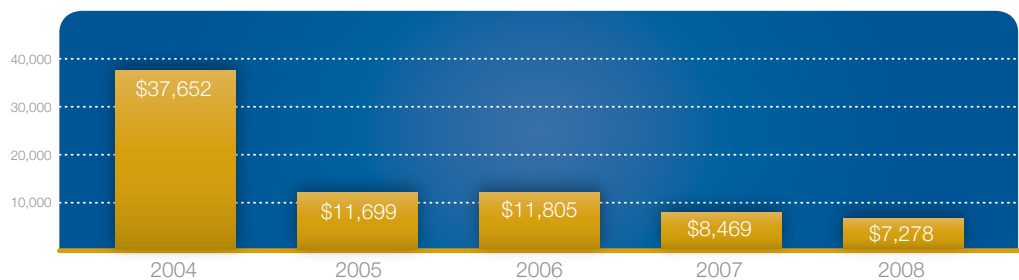


*Source: Indiana Department of Workforce Development

Competitive Deals



Incentives Per Job



Industry Focus

The IEDC aggressively seeks out job-creating investments in all industries. However, special emphasis is placed on the following sectors, which have the potential to leverage Indiana's natural competitive advantages and to attract the type of quality jobs that lead to further economic prosperity and economic diversification:

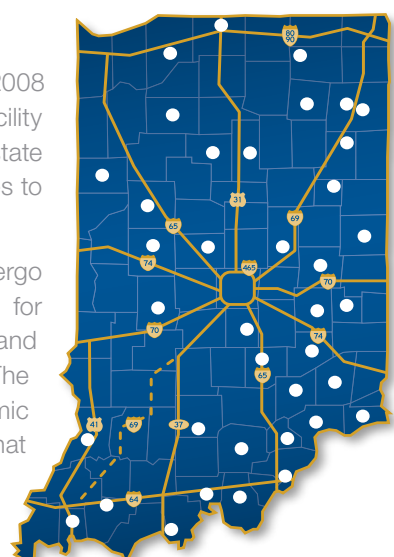
- Advanced Manufacturing
- Film
- Information Technology
- Insurance and Financial Services
- Life Sciences
- Motorsports
- Transportation, Distribution and Logistics
- Value-added Agriculture

Shovel Ready

Indiana's Shovel Ready program expanded to 38 sites in 2008 and continues to lower the cost of site selection and facility construction time for businesses, improve efficiency of state permitting, and improve the ability of Indiana communities to attract new economic development projects

To qualify for Shovel Ready status, a site must undergo an environmental screening process, thus qualifying for expedited permitting with state regulatory agencies and enabling quick business investment and expansion. The Shovel Ready program plays a vital role in state economic development efforts by helping companies identify sites that can be rapidly developed and are ready for investment.

● Shovel Ready Locations



Indiana Sites & Buildings Database

The Indiana Sites & Buildings Database greatly enhances the site selection process by listing all available properties across the state at one convenient location on the IEDC Web site, AccelerateIndiana.com.

The Sites & Buildings Database includes available property site-selection queries, property reports, dynamic demographic analysis, a property input site and property listing database, and the renewal and maintenance of property listings.

Users can click on any location in the state to see a map showing available properties in that area. The database will generate presentation-quality reports based on the user's requirements. The Sites & Buildings Database is updated by the Indiana Business Research Center using an online Geographic Information System application.

Economic Development Legislation

The governor and the IEDC worked with members of the Indiana General Assembly to support new legislation supportive of long-term economic growth. Major economic development legislation from the 2008 legislative session included:

- **Property Tax Reform Act** – This will provide businesses, homeowners and farmers with cost certainty regarding state property taxes by capping homeowner property taxes at 1 percent of a home's assessed value, apartments and agricultural land at 2 percent of assessed value, and business property at 3 percent. The act also begins the process of making the caps permanent by placing them into the Indiana constitution.
- **Further Elimination of the Inventory Tax** – This provision changed the 100 percent tax deduction on inventory to an exemption and removes inventory from the definition of personal property subject to tax.
- **Media Production Expenditure Tax Credit** – This creates a refundable tax credit of up to 15 percent for media production expenditures made in Indiana. Eligible expenses may include pre-production, production and post-production expenses.

Indiana: *“First in the Midwest as a top state for business.”*

— Development Counsellors International

National Recognition

Indiana continued to outpace the competition in 2008, attracting new jobs and garnering national attention for its improved business climate. Here are a few examples:

- Indiana is among the best states in the nation for business, ranking first in the Midwest and eighth nationally in *Chief Executive* magazine's fourth annual “Best & Worst States” survey (March). Indiana is the highest ranked state outside of the Sun Belt.
- Indiana has the lowest business cost index in the Midwest and sixth lowest in the country, notes *Forbes* magazine (July).
- Indiana ranks first in the Midwest in the Milken Institute's Cost of Doing Business Index, which is based on wage cost, tax burden, electricity cost, industrial rent cost and office rent cost (August).
- Indiana ranks first in the Midwest and 12th nationally in the Tax Foundation's 2008 Business Tax Climate Index (October).
- Indiana is the most improved state for business in the nation, according to both CNBC (July) and *Site Selection* magazine (November).

Domestic Outreach

The IEDC met with more than 90 site selection consultants and industry and company leaders during a series of business development events and meetings designed to entice out-of-state businesses to consider locating or expanding in Indiana. The campaign touted Indiana's low business taxes, low workers' compensation and unemployment insurance rates, high-quality working environment, and overall business competitiveness in meetings held in Dallas (February), New York (May), Chicago (August) and Atlanta (September).

In coordination with local economic development officials, the IEDC also led numerous engagement efforts throughout 2008. These included:

- BIO International Convention, San Diego, California (June) – The largest life sciences and biotech trade show in the world
- Performance Racing Industry, Orlando, Florida (December) – The largest motorsports trade show in the world
- Site Consultant and Industry Conferences
 - Area Development Consultants Forum, Scottsdale, Arizona (December)
 - Center for Automotive Research Conference, Traverse City, Michigan (August)
 - CoreNet Global Summit, San Diego, California (May)
 - Expansion Management Roundtables, Vail, Colorado (March), Pinehurst, North Carolina (June), and Tucson, Arizona (October)
 - Industrial Asset Management Council, Scottsdale, Arizona (April)
 - Society of Industrial and Office Realtors, Washington, D.C. (April), and Minneapolis, Minnesota (October)

Indiana: *“Best in the Midwest for cost of doing business.”*

— *Forbes* magazine

International Outreach

Foreign investment represents an important element of the state's economic growth strategy to bring more new jobs, opportunity and capital investment to communities across Indiana. Business today is global and building relationships is essential to winning new opportunities.

The IEDC's international development efforts are supported by field offices in six international locations. These offices focus primarily on identifying investment opportunities with international companies.



International companies in 2008 committed to invest \$1.98 billion into their Indiana operations and to create nearly 2,500 new jobs. Since 2005, international companies have committed more than \$8 billion into their Indiana operations and pledged to create more than 15,800 new jobs.

According to a 2008 study by IBM Global Business Services, Indiana ranked number one on a per capita basis in North America in the creation of production jobs through international investment in 2007– the second consecutive year that Indiana has topped the study.

In an effort to capture more job-creating investments from abroad, the IEDC led its fourth mission in four years to Japan in September. On that mission, Sony DADC signed an agreement to expand its operations in Terre Haute and to create up to 85 new Indiana jobs.

Other international successes in 2008 include Italian-based Brevini's decision to locate its U.S. headquarters and first North American wind turbine gear design and manufacturing center in Yorktown, and Belgian-based Schwarz Pharma's decision to expand its pharmaceutical manufacturing and distribution center in Seymour.

Indiana's Entrepreneurial Culture

The IEDC has brought renewed emphasis to the role that entrepreneurship must play in Indiana's economic development. Through a variety of programs and services, the IEDC offers emerging and small companies financing, training, grant procurement and peer networking opportunities.

In 2008, the IEDC worked to enhance Indiana's entrepreneurial culture through a variety of activities that encouraged, supported and informed Indiana entrepreneurs and small business owners. IEDC activities included:

- Indiana Collegiate Entrepreneur Career Connection, an October 29 event that gave more than 200 college students the opportunity to meet with 30 of Indiana's top entrepreneurial companies.
- Indiana Entrepreneurship Week, held October 27-31, which featured statewide events and activities to inspire, inform and celebrate entrepreneurs who start and grow their companies in Indiana. Entrepreneurship Week events attracted more than 2,000 attendees.
- The Indiana Venture Idol Competition, held October 28, which showcased 21 Indiana entrepreneurs who have exciting new innovations hitting the market. The finale for the statewide contest was held before an audience of 200 angel investors, venture capitalists and peer entrepreneurs.
- Indiana BizCafe (www.IndianaBizCafe.com), a unique Web site designed to match entrepreneurial companies with resources to enhance their growth, including access to capital, mentors, partners, employees and contacts.
- INDURE (www.INDURE.org), a Web site which helps entrepreneurial businesses and investors identify university-developed technologies and research expertise through an online searchable database of researchers at Ball State University, Indiana University, Purdue University, and the University of Notre Dame.
- The Indiana Companies to Watch Awards, a unique program that showcased Indiana's highest-performing private companies. More than 500 business leaders attended an August 27 inaugural event to celebrate the success of some of Indiana's leading firms.
- Meet the Researchers Reception, held May 9, which attracted more than 150 venture capitalists, angel investors and business executives to a first-ever event that showcased the top researchers and innovators from Indiana University, Purdue University, and the University of Notre Dame.

21st Century Research and Technology Fund

As the key catalyst in the development of a robust innovation economy in Indiana, the 21st Century Research and Technology Fund (21 Fund) invests in market-changing technologies that have the potential to create high-growth companies and high-wage, high-skill jobs for Hoosiers.

Entrepreneurship

The goal of the 21 Fund is to enhance commercial development of new technologies and encourage the creation of partnerships between universities and entrepreneurial businesses. These partnerships build on the innovation process of converting innovative ideas into successful Indiana companies.

Under IEDC management since 2005, the fund has shifted the focus of its investments from early stage research projects to product development and testing initiatives led by high-tech, entrepreneurial companies. The fund also increased the emphasis on job creation as a criterion for making awards and supplemented the highly respected technical review process with an equally rigorous business review.

In 2008, the 21 Fund made 13 awards totaling more than \$18.5 million to Indiana ventures that are actively developing and commercializing innovative new products.

The following companies received 21 Fund awards in 2008 (excludes SBIR/STTR matching awards):

- CSTX Inc. (CS-Keys)
- FAST Diagnostics
- First Precision LLC
- Indiana Nanotech LLC
- Indigo BioSystems Inc.
- InfraWare Inc.
- INphoton LLC
- Interactions Corp.
- Kylin Therapeutics Inc.
- My Health Care Manager LLC
- Nanovis LLC
- PDS Biotechnology Corp.
- SonarMed Inc.

SBIR/STTR Matching Program

Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) grants can provide the means to transform cutting edge ideas and technologies into commercial ventures creating new jobs for Hoosiers.

In 2008 the IEDC continued the SBIR/STTR Phase I matching program through the 21st Century Research and Technology Fund. Many of Indiana's SBIR/STTR Phase I award recipients utilize this program to leverage federal SBIR/STTR grants as they invest in promising new technologies. In 2008, 41 innovative SBIR/STTR grant recipients received \$3.7 million in matching funds through this program.

The IEDC launched the Indiana SBIR Phase II Commercialization Enhancement Program (ISCEP) in 2008, establishing Indiana as one of only two states in the nation to offer an SBIR Phase II enhancement program. Modeled after the highly successful SBIR Phase I matching program, this initiative provides matching grants to support the technology commercialization efforts of SBIR Phase II awardees. In 2008, six ISCEP recipients received \$1.9 million in enhancement funds through this new program.

Indiana: *"Best state for business in the Midwest."*

— Chief Executive magazine

Venture Capital Investment Tax Credit

Indiana's Venture Capital Investment (VCI) tax credit is a significant boost to Indiana start-up and emerging high-growth companies that are in need of critical growth capital. The VCI credit provides a 20 percent tax credit to the individual or corporate investors in such companies that have been pre-qualified by the IEDC as high-growth potential companies. Investors providing qualified debt or equity capital to VCI-qualified companies receive a credit against their Indiana income tax liability.

The VCI tax credit represents a significant incentive to these early stage investors to invest in Indiana's high-potential, young companies. In 2008, 48 Indiana companies were qualified as VCI-eligible with plans to utilize the VCI tax credit to raise \$91.6 million in venture capital funding.

Since the program's inception in 2004, the number of investment dollars pledged to program companies by investors has increased each year and now totals more than \$28.2 million. The number of investors utilizing the program also continues to increase each year with more than 1,300 angel, venture capital and corporate investors in our database.

Indiana: *"Best in the Midwest for business tax climate."*

— Tax Foundation

Indiana Small Business Development Center

The Indiana Small Business Development Center (ISBDC) network, through 10 regional centers, assists entrepreneurs and small businesses by advising Indiana entrepreneurs and businesses and linking them to state, academic and private sector resources and programs in cooperation with the U.S. Small Business Administration. Through 2008, the network helped create or retain 2,251 Indiana jobs and helped businesses obtain more than \$41.8 million in financing while serving 2,952 entrepreneurs through one-on-one meetings.

The ISBDC provides entrepreneurs with business feasibility and business planning tools, dynamic market research studies, and sophisticated cash-flow and financial analysis. The network strives to improve businesses' access to capital and procurement opportunities, identify markets and customers, and assist in all forms of planning for businesses at any stage of development.

The ISBDC's efforts to work with more viable entrepreneurs and businesses with high capacity for growth are generating results. The ISBDC assisted 195 statewide business starts in 2008 compared to 167 in 2007, and assistance to long-term clients rose 17 percent in 2008. IEDC and ISBDC exposure to high-potential Indiana-based businesses was also increased through the inaugural Indiana Companies to Watch program. Indiana's 2008 Companies to Watch projected an additional 714 net new jobs and \$201 million in revenues in 2008.

2008 Indiana Economic Successes

Following is a comprehensive list of economic successes achieved by the IEDC in 2008.

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
2B Racing, LLC	Grant	9	\$260,000
80/20 Inc.	Whitley	40	\$5,900,000
Abengoa Bioenergy of Indiana, LLC	Posey	56	\$168,800,000
Aearo Technologies	Marshall	54	\$1,800,000
Alan Johnson Racing LLC	Hendricks	42	\$6,200,000
Allied Manufacturing, Inc.	Steuben	35	\$890,000
Allied Waste Transportation, Inc.	Newton	390	\$7,400,000
Alorica	Vigo	600	TBD
Amazon	Boone	1235	\$43,000,000
Amazon.com.indc LLC	Hendricks	356	\$22,000,000
American Axle & Manufacturing Holdings, Inc. (AccuGear)	Allen	96	\$9,900,000
American Institute of Toxicology, Inc.	Marion	131	\$9,100,000
Angie's List	Marion	400	\$8,000,000
ArcelorMittal Burns Harbor LLC	Porter	90	\$385,000,000
ArcelorMittal Indiana Harbor LLC	Lake	12	\$238,000,000
ArcelorMittal Steel USA, Inc.	Lake	28	\$334,000,000
ArcelorMittal USA Inc.	Lake	50	\$7,800,000
AT&T Inc.	Vanderburgh	150	TBD
Author Solutions, Inc.	Monroe	140	\$4,700,000
BAE Systems Controls, Inc.	Allen	349	\$5,000,000
Belletech Corporation	Ripley	102	\$4,100,000
Bendix Commercial Vehicle Systems, LLC	Huntington	46	\$10,110,000
Bowen Engineering Corporation	Marion	232	\$8,800,000
Brevini USA Inc.	Delaware	455	\$62,000,000
Byron Hines Motorsports, Inc. (Vance & Hines Motorsports, Inc.)	Hendricks	26	\$4,400,000
C & G Technologies, Inc.	Clark	33	\$1,600,000
Carl F. Booth & Co., LLC	Clark	60	\$6,000,000
Casting Technology Company	Johnson	40	\$3,000,000
Caterpillar, Inc.	Clark	51	\$5,100,000
Charles Schwab & Company, Inc. and Charles Schwab Corporation	Marion	300	\$25,000,000
CITON Agency, Inc.	Hamilton	102	\$4,600,000
Clarcor Air Filtration Products, Inc.	Clark	425	\$8,500,000
Columbus Components Group, LLC	Bartholomew	125	\$2,000,000
Cooper Tire & Rubber Company	Johnson	60	\$10,500,000
Covance Laboratories, Inc.	Hancock	315	\$126,000,000
Crown Beverage Packaging USA	Montgomery	40	\$2,100,000
Cummins, Inc.	Bartholomew	500	\$12,000,000
Data Cave, Inc.	Bartholomew	25	\$7,400,000
David Storage Company, LLC	Hendricks	30	\$6,700,000

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
DCL Medical Laboratories	Marion	125	\$4,700,000
Dexter Axle Company	Noble	0	\$7,100,000
Double-Take Software, Inc.	Marion	208	\$28,000,000
Dynamic Metals LLC	Elkhart	76	\$3,800,000
Electronic Data Systems Corp.	Tippecanoe	223	\$1,665,000
Endress + Hauser Inc.	Johnson	234	\$68,800,000
EnerDel, Inc.	Marion	855	\$120,000,000
ExactTarget, Inc.	Marion	300	\$23,100,000
Federal-Mogul Ignition Company	Noble	50	\$6,400,000
Four Star Fabricators, Inc.	Pike	8	\$1,100,000
Franklin Electric Company, Inc.	Grant	35	\$2,700,000
Freije Treatment Systems, Inc.	Hancock	207	\$2,300,000
Frito-Lay Corporation	Clinton	15	\$19,000,000
Gannett Co., Inc.	Marion	209	\$1,000,000
General Products Corporation	Steuben	61	\$7,800,000
Golden Rule Insurance Company	Knox	217	\$3,500,000
Green Fuels, LLC	Fulton	18	\$18,600,000
GyanSys, Inc.	Marion	139	\$3,200,000
Heraeus Kulzer, Inc.	St. Joseph	45	\$2,400,000
I/N Kote LP	St. Joseph	100	\$240,000,000
idX/Melamine	Clark	178	\$2,700,000
Impact Racing LLC	Hendricks	106	\$3,700,000
Indiana Architectural Plywood	Johnson	15	\$4,100,000
Indiana Steel and Tube Inc.	Jackson	110	\$8,000,000
InnaTech LLC	Wayne	174	\$27,200,000
Intercambio Express, Inc.	Elkhart	51	\$3,000,000
IPACT, Inc.	Porter	9	\$2,400,000
ITT Electronic Systems	Martin	223	\$10,000,000
Iwis Drive Systems, LLC	Marion	39	\$1,500,000
Jarrett Engineering	Marion	38	\$1,300,000
Joyce/Dayton Corporation	Jay	18	\$1,600,000
Just Marketing, Inc. d/b/a Just Marketing International	Boone	47	\$3,100,000
Keebler Company	Vigo	135	\$45,000,000
KIK Custom Products	Elkhart	191	\$7,000,000
LaCrosse Footwear, Inc.	Boone	30	\$21,400,000
Laidig Companies	St. Joseph	45	\$6,300,000
Legend Motors Worldwide, Inc.	Hamilton	200	\$2,100,000
Lindal North America Inc	Bartholomew	31	\$14,600,000
Logikos, Inc.	Allen	35	\$5,100,000

2008 Indiana Economic Successes

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
Magna Powertrain USA, Inc. (MPT Muncie)	Delaware	69	\$20,600,000
Marion Tool and Die, Inc d/b/a Marion Manufacturing, Inc.	Vigo	47	\$2,400,000
MD Logistics, Express and Packaging	Hendricks	75	\$1,000,000
Miasa Automotive LLC	Delaware	57	\$8,400,000
Michelin North America, Inc. (BF Goodrich Tire Manufacturing)	Allen	60	\$44,000,000
MicroWorks, Inc.	Lake	19	\$1,600,000
Midwest Industrial Metal Fabrication, Inc.	Huntington	33	\$2,300,000
Millennium Industries	Noble	174	\$9,200,000
Monsanto Company	Jasper	12	\$59,400,000
Morgan Foods, Inc.	Scott	20	\$8,100,000
Muhlen Sohn, Inc.	Madison	39	\$8,900,000
Musical DNA Software, LLC	Marion	96	\$2,300,000
N.E.W. Customer Service Companies, Inc.	Vigo	480	TBD
Nestle USA, Inc.	Madison	134	\$200,000,000
New Horizons Baking Company	Steuben	19	\$2,200,000
Norstam Veneers, Inc.	Harrison	24	\$12,200,000
North American Van Lines, Inc (SIRVA)	Allen	240	\$16,300,000
NuPro Steel LLC	Montgomery	52	\$15,000,000
Nu-Tec Coatings	Allen	35	\$1,700,000
NYX, Fort Wayne, LLC	Allen	59	\$2,400,000
OrthoPediatrics	Kosciusko	100	\$4,500,000
PEAT International	Madison	40	\$12,000,000
Performance Services, Inc.	Boone	25	\$3,200,000
Pharmakon Long Term Care Pharmacy and Magnolia Healthcare	Hamilton	52	\$1,800,000
Pike Lumber Company, Inc.	Ripley	13	\$5,100,000
Pitney Bowes Government Solutions, Inc.	Hendricks	208	\$6,500,000
Pitney Bowes, Inc.	Boone	60	\$1,500,000
Pliant Corporation	Davies	12	\$1,500,000
Plymouth Tube Company	Pulaski	12	\$5,700,000
POET Biorefining - Farmersburg, LLC	Vigo	46	\$228,000,000
POET Biorefining - West Lebanon	Warren	46	\$228,000,000
Polaris Laboratories, LLC	Marion	80	\$1,600,000
POM Wonderful LLC	Marion	89	\$115,000,000
Praxair, Inc.	Lake	12	\$320,000,000
Precision Cutoff, LLC	Johnson	47	\$2,000,000
Predictive Physiology and Medicine	Monroe	75	\$5,400,000
Premiere Credit of North America LLC	Marion	393	\$5,000,000
PSI Group, Inc.	Marion	15	\$14,600,000
Quanex Corporation (Gerdau MACSTEEL)	Huntington	20	\$8,700,000
Reagent Chemical & Research, Inc.	Starke	31	\$3,700,000
Rethceif Packaging	Wells	16	\$1,000,000

Competitive Deals

COMPANY	COUNTY	NEW JOBS	INVESTMENT
Ryan Fireprotection, Inc.	St. Joseph	28	\$1,500,000
Safety-Kleen Systems, Inc.	Lake	5	\$15,000,000
Schwarz Pharma Manufacturing, Inc.	Jackson	150	\$12,000,000
Siemens Healthcare Diagnostics	Hendricks	80	\$19,000,000
Software Engineering Professionals, Inc.	Hamilton	89	\$7,200,000
Sony Digital Audio Disc Corporation	Vigo	85	\$157,000,000
System Solution Partners, LLC	Madison	106	\$3,800,000
Taylor Made Group, Inc.	Noble	50	\$737,000
TechTop LHP	Bartholomew	62	\$7,300,000
Telamon Corporation	Hamilton	246	\$3,100,000
The Finish Line, Inc.	Marion	183	\$34,000,000
The Stride Rite Corporation	Wayne	35	\$1,700,000
Trainer Glass Company, Inc	LaPorte	25	\$1,900,000
TriEnda LLC	Grant	342	\$20,300,000
TriMedx, LLC	Marion	108	\$5,200,000
Truck Engineering Ltd, LLC	Allen	28	\$1,100,000
Trusted Manufacturing, Inc.	Wells	27	\$867,598
TRW Automotive	Tippecanoe	200	\$27,500,000
Twoson Tool Company	Delaware	50	\$7,800,000
U.S. Silicones, LLC	Allen	22	\$1,100,000
UGN, Inc.	Porter	49	\$3,400,000
UnderSea Sensor Systems Inc.	Whitley	70	TBD
Valdez	Lake	80	TBD
Vera Bradley Designs, Inc.	Allen	497	\$6,100,000
Vestil Manufacturing Corporation	Steuben	50	\$1,600,000
Von Duprin	Marion	40	\$6,100,000
Vuteq USA	Gibson	52	\$24,000,000
White Lodging Services Corporation	Lake	100	\$4,200,000
Williams, West & Witt's Products Co. (Innovative Flavors)	LaPorte	12	\$2,300,000
Workhorse Custom Chassis	Randolph	499	\$127,000,000
Zimmer Production, Inc.	Kosciusko	98	\$19,000,000
ZPS America, LLC	Marion	25	\$2,200,000
		18,659	\$4,219,729,598

Indiana: *"Most improved state for business."*

— CNBC

2008 Indiana Economic Successes

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
AAR Aircraft Services, Inc.	Marion	251	600	\$3,420,000
ACME Industrial, Inc.	Whitley	45	42	\$1,041,000
Adkev, Inc.	Newton	21	118	\$1,135,000
Advanced Assembly, LLC	Whitley	0	209	\$575,000
Advanced MicroElectronics Systems, Inc.	Knox	0	44	\$0
Advantis Medical, Inc.	Johnson	53	120	\$2,300,000
Aerodyn Engineering, Inc.	Marion	13	30	\$1,000,000
Air Systems Components, Inc.	Boone	15	113	\$1,104,145
Alcoa Power Generating Inc. Warrick Power Plant	Warrick	7	133	\$220,000,000
Alcoa Power Generating, Inc.	Warrick	0	1070	\$74,000,000
AL-FE Heat Treating, Inc.	Allen	4	41	\$414,500
Altra Indiana, LLC	Putnam	40	3	\$173,292,794
Ambassador Business Services, LLC	DeKalb	0	14	\$0
American Renolit Corporation	LaPorte	0	150	\$2,500,000
Anchor Industries, Inc.	Vanderburgh	0	231	\$900,000
Apparatus, Inc.	Marion	0	25	\$0
Asahi Tec America Corporation	Wayne	1	4	\$145,400
ASF-Keystone, Inc.	Lake	12	120	\$3,000,000
Batesville Manufacturing, Inc.	Ripley	0	607	\$2,000,000
Belden & Wire Cable Company	Wayne	20	250	\$6,624,000
Bennington Marine, LLC	Elkhart	10	221	\$250,000
Biddle Precision Components, Inc.	Hamilton	10	114	\$2,800,000
Bloomington Hospital and Healthcare System	Monroe	0	27	\$0
Boice Manufacturing, Inc.	Hamilton	12	62	\$750,000
Bridgestone America Holdings, Inc.	Marion	31	404	\$11,000,000
Brightpoint North America, L.P.	Hendricks	0	460	\$6,554,472
C.S.E.T. and Associates Inc.	Madison	0	1	\$0
Carmeuse Lime, Inc.	Lake	0	25	\$9,841,321
CDI Corporation	Marion	25	25	\$427,690
Celadon Group, Inc.	Marion	31	380	\$163,000,000
Century Indiana Cellular Corp.	Allen	0	288	\$2,000,000
CNH America, LLC	Boone	138	151	\$9,318,208
Concentrics Research, LLC	Marion	10	29	\$480,000
Conn-Selmer, Inc.	Elkhart	75	250	\$1,175,000
Conseco Services, LLC	Hamilton	0	268	\$0
Conseco Services, LLC	Hamilton	60	645	\$2,543,500
Contech U.S. LLC	Kosciusko	2	56	\$1,290,000
Creative Underwriters Corporation	Hamilton	0	14	\$0
Crown ESA, Evansville, LLC	Porter	14	79	\$909,379
CTB, Inc.	Kosciusko	60	289	\$5,058,000
Curtis Dyna-Fog, Ltd.	Hamilton	2	35	\$100,000
Daman Products Company, Inc.	St. Joseph	20	80	\$1,100,000

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
Decatur Mold Tool & Engineering, Inc.	Jennings	25	145	\$508,000
Delta Faucet Company	Hamilton	4	282	\$5,250,000
Dovey Corporation	Madison	4	10	\$290,732
DS Products, Inc.	Wabash	4	54	\$264,000
Duffy Tool & Stamping Ltd., LLC	Delaware	25	220	\$3,868,000
Echo Engineering and Production Supplies	Marion	0	1	\$0
ECS Solutions, Inc.	Vanderburgh	0	2	\$0
Electronic Data Systems	Tippecanoe	223	0	\$1,665,000
Electro-Spec, Inc.	Johnson	12	45	\$450,000
Entertainment Distribution Company (USA), LLC	Hamilton	10	296	\$5,332,200
FCCI Services, Inc.	Hamilton	0	9	\$0
FCCI Services, Inc.	Hamilton	5	71	\$1,869,000
Federal Mogul Corporation	Marion	35	175	\$1,222,000
Flambeau Products Corporation	Bartholomew	59	64	\$491,000
Foamex L.P.	DeKalb	54	193	\$4,500,000
Fort Wayne Metals Research Products Corporation	Allen	31	232	\$7,000,000
G3 Partners, Inc.	Marion	0	106	\$1,017,200
Garrity Tool Company, Inc.	Marion	4	47	\$800,000
Gaylor, Inc.	Hamilton	50	350	\$628,057
General Mills Operations, Inc.	Floyd	0	309	\$11,071,643
General Motors - Fort Wayne Assembly	Allen	0	2860	\$8,500,000
General Motors Powertrain Bedford	Lawrence	30	300	\$46,000,000
Geupel Demars Hagerman, LLC	Marion	12	126	\$995,000
Graham Packaging Company, L.P.	Vanderburgh	24	41	\$14,400,000
Harrison Steel Castings Company	Fountain	10	100	\$8,000,000
Helmer, Inc.	Hamilton	24	130	\$1,200,000
Hinsdale Farms, LTD	Elkhart	5	32	\$2,700,000
Holm Industries, Inc.	Scott	0	78	\$749,474
Horton, Inc.	Hamilton	5	126	\$916,000
HUB International Midwest Limited	Vanderburgh	0	6	\$0
Implant Innovations Holdings, LLC	Steuben	45	70	\$250,000
Indiana Farmers Mutual Insurance Company	Hamilton	0	95	\$0
Indiana Farmers Mutual Insurance Company	Hamilton	0	160	\$157,500
Indiana Lumbermens Mutual Insurance Company	Marion	0	47	\$0
Indianapolis Woodworking, Inc.	Hamilton	10	49	\$105,000
Indratech of Indiana	Elkhart	12	4	\$1,707,100
Information Systems Experts, LLC	Hamilton	10	34	\$287,000
Interactive Digital Solutions, Inc.	Hamilton	14	28	\$287,372
International Business Machines Corporation (IBM)	Marion	0	600	\$2,500,000
International Vending Management, Inc.	Marion	0	11	\$0
J.D. Byrider Systems, Inc.	Hamilton	15	192	\$2,076,920
Jackson Press, Inc.	Marion	2	60	\$1,030,000

2008 Indiana Economic Successes

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
Jamil Packaging Corporation	St. Joseph	0	27	\$1,650,000
Jason Incorporated	Wayne	10	109	\$550,000
Jasper Rubber Products, Inc.	Dubois	15	675	\$2,350,000
JP, Incorporated-Indiana	Kosciusko	80	76	\$819,000
Kasle Metal Processing, LLC	Clark	20	68	\$770,000
Keihin IPT Mfg., Inc.	Hancock	0	580	\$19,391,000
Kenco Logistic Services, LLC	Posey	0	147	\$500,000
King Industrial Corporation	Jackson	0	36	\$434,748
K-K Tool and Design, Inc.	Wells	4	9	\$160,700
L.H. Carbide Corporation	Allen	28	164	\$3,900,000
Lift-A-Loft Corporation	Delaware	2	28	\$30,000
M.A. Metal Co., Inc.	Johnson	12	30	\$350,000
MacAllister Machinery Co. Inc.	Marion	66	312	\$17,000,000
Maple Tronics Computers, Inc.	Elkhart	0	23	\$12,100
Marsh Supermarkets, Inc.	Hamilton	11	65	\$419,640
Martinrea Industries, Inc.	Jennings	15	120	\$9,753,838
MedVenture Technology Corporation	Clark	72	144	\$5,820,800
Meridian Security Insurance Company	Marion	0	8	\$0
Merit Life Insurance Co.	Vanderburgh	40	1434	\$31,800,000
Metro Technologies, Inc.	Hamilton	10	53	\$400,000
Mid-City Supply Co., Inc.	Elkhart	2	17	\$100,000
Mid-State Tool & Machine, Inc.	Adams	4	22	\$400,000
Motion Control Industries, Inc.	Monroe	8	206	\$2,291,628
Myers Spring Co., Inc.	Cass	5	35	\$1,950,000
National Wine & Spirits Corporation	Marion	23	500	\$6,000,000
Nationwide Mutual Insurance Company	Hamilton	8	114	\$1,125,683
Nimet Industries, Inc.	St. Joseph	6	10	\$790,000
Noble Industries, Inc.	Hamilton	13	52	\$500,000
Northwest Radiology Network, PC	Marion	4	116	\$3,000,000
Norwood Promotional Products, Inc.	Marion	0	12	\$0
NTK Precision Axle Corporation	Clinton	25	195	\$1,200,000
NTN Driveshaft, Inc.	Bartholomew	138	749	\$52,000,000
Oliver Wine Co., Inc.	Monroe	13	10	\$1,315,000
O'Neal Steel, Inc.	Shelby	30	341	\$4,200,000
Our Sunday Visitor, Inc.	Huntington	11	258	\$3,177,000
Ozburn-Hessey Logistics	Hendricks	120	390	\$11,386,153
Papalia Acquisition Company, LLC	Clark	12	48	\$250,000
Pegatron Technology Services, Inc.	Clark	21	21	\$245,000
Pike Lumber Co. Inc.	Fulton	13	79	\$6,100,000
Poly-Wood, Inc.	Kosciusko	25	45	\$1,140,000
PPG Industries, Inc.	Vanderburgh	0	73	\$4,000,000

Expansion/Retention/Training Projects

COMPANY	COUNTY	NEW JOBS	RETRAINED JOBS	INVESTMENT
Precision Die Technologies, Inc.	Allen	8	61	\$150,000
ProTrans International, Inc.	Marion	26	103	\$1,050,000
Quadraspec, Inc.	Tippecanoe	17	31	\$3,141,654
Quest Environmental & Safety Products, Inc.	Hamilton	5	20	\$528,552
R&T Steel and Wire Company, L.L.C.	Jefferson	40	91	\$2,100,000
Republic Services of Indiana Transportation, LLC	Marion	4	90	\$37,500,000
Roche Diagnostics Corporation	Marion	55	2814	\$20,000,000
Roembke Mfg. & Design, Inc.	Wells	5	49	\$1,700,000
RP Global Technology Solutions	Allen	0	2	\$0
Sabre Manufacturing, LLC	Starke	49	88	\$1,982,674
Schafer Powder Coating, Inc.	Hamilton	0	27	\$10,000
Schott Gemtron Corporation	Knox	0	34	\$343,663
Schultheis Insurance Agency, Inc.	Vanderburgh	0	11	\$0
Star Technology, Inc.	DeKalb	3	15	\$111,480
Steel Parts Manufacturing, Inc.	Tipton	0	191	\$2,700,000
Steffy Wood Products, Inc.	Steuben	9	26	\$675,000
Summit Parent, Inc.	St. Joseph	0	2	\$0
Symmetry Medical d/b/a Symmetry Medical Othy	Kosciusko	62	115	\$6,250,000
TDY Industries, Inc.	LaPorte	15	342	\$12,100,000
Tenneco Automotive Operating Company, Inc.	Elkhart	61	80	\$6,000,000
The Bostwick-Braun Company	DeKalb	7	103	\$274,900
The eBiz Shop, LLC d/b/a Solutions4ebiz	Hamilton	0	1	\$0
The Flexaust Company, Inc.	Kosciusko	20	98	\$1,000,000
The Ford Meter Box Company, Inc.	Wabash	0	370	\$8,000,000
TI Automotive Systems, L.L.C.	Wells	15	351	\$5,700,000
Total Electronics, LLC	Cass	15	93	\$600,000
Total Response Inc.	Marion	0	4	\$0
Trane U.S., Inc.	Marion	40	156	\$100,000
Trane U.S., Inc.	Rush	25	215	\$7,400,000
Transilwrap Company, Inc.	Wayne	0	89	\$2,144,000
TRIN, Inc.	DeKalb	0	135	\$3,000,000
Tube Processing Corporation	Marion	0	300	\$1,000,000
Univertical Corporation	Steuben	15	35	\$500,000
Utilimaster Corporation	Elkhart	73	539	\$1,400,000
Vertex AJ, Inc.	Marion	80	0	\$819,732
W.M. Kelley Company, Inc.	Floyd	10	49	\$631,889
Wabash National Corporation	Tippecanoe	0	21	\$0
Webster West, Inc.	Jennings	14	80	\$500,000
Wetzel Insurance Agency, Inc.	Wabash	0	2	\$0
Whimet, Inc.	Kosciusko	15	68	\$1,200,000
		3,299	29,889	\$1,178,033,441

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*Indiana Economic Development Corporation
One North Capitol, Suite 700
Indianapolis, Indiana 46204*

*Toll-free: 800.463.8081
Tel: 317.232.8800
Fax: 317.232.4146
AccelerateIndiana.com*